

Press Release

FOM Real Estate reinforces its team by appointing Andreas Stegmann as Head of Institutional Clients & Products

- As of 14 March 2022, Stegmann will be responsible for sourcing and cultivating institutional investor relationships for FOM Invest
- A seasoned investment manager with long-term leadership experience and sector expertise
- Expansion of international investment activities planned

Heidelberg, 8 March 2022 – The FOM Real Estate Group (“FOM Group”), a company that has prospered as property developer and asset manager for the past 25 years and as fund manager since 2020, has recruited Andreas Stegmann to become its new Head of Institutional Clients & Products. Stegmann, a registered architect, will be responsible for the private equity fundraising among domestic and international professional and semi-professional investors for the entire value creation chain of FOM Invest GmbH, the AIFM company within the FOM Group, as of 14 March 2022. In addition, Stegmann will be in charge of expanding the Group’s international investment strategies. In his previous position, Stegmann (47) headed the international commercial real estate activities for the investment and asset manager Corestate.

Prof. Reinhard Walter, Managing Partner of FOM, commented: “Andreas Stegmann brings long-term experience in the investment market to the job, and is familiar with the requirements of both the German and the international market. He understands the needs of investors and will step up the pace of FOM’s international investments in particular, using his extensive network and new ideas. We are very glad to have this experienced professional aboard.”

Andreas Stegmann has gathered a wealth of experience as investment manager in the institutional sector, where he focused on international investments. Having graduated with a degree in architecture in Munich, he started out working as architect in Canada before obtaining an MBA. Following his graduation, he worked initially as project and investment manager for Tonko Realty Advisors (now Trioinvest), before transferring to PATRIZIA AG in Augsburg in 2010 where he was initially responsible for residential investments in the Nordics

and later for coordinating the company's branch offices outside Germany. He then moved on to join Hannover Leasing, now part of the Corestate Group, where he eventually served as deputy department head and authorised signatory in charge of the commercial international investment unit within the group. In this role, he completed transactions valued at more than 1 billion euros, and was also instrumental in the expansion of the institutional client base.

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Press Contact

c/o RUECKERCONSULT GmbH
Judith Ebbinghaus
Tel.: +49 221 29295614
ebbinghaus@rueckerconsult.de

Contact at FOM Group

Frank Schindelbeck
Tel.: +49 6221-3636618
f.schindelbeck@fomrealestate.de

About FOM Real Estate

FOM Real Estate is a manager-owned German company with a successful track record of 25 years in the property development and asset management business. In the years since 1997, FOM successfully completed property developments in an aggregate volume of more than 3.5 billion euros. Among the investment partners of FOM are renowned institutional investors from inside and outside Germany. FOM Invest, the AIFM arm of the FOM Group, designs and launches special property funds in addition to seizing investment opportunities via individual mandates or club deals. FOM Invest is a fully licensed AIF manager (German "KVG") under the German Capital Investment Act (KAGB). In the time since 2020, FOM Invest has already launched three investment asset pools in a combined volume of over 300 million euros.